



MAYU

Solar and storage for a less predictable grid.

USA • ECUADOR

WHO WE ARE

Mayu is a solar company based in the United States and Ecuador. We design and install solar and battery systems for commercial and industrial clients (3–10 MW) who can't afford to lose power.

Our projects are based in Latin America with an initial focus on Ecuador. With most of its power coming from hydro, Ecuador has been extremely vulnerable to drought. In 2024, rolling blackouts of up to 14 hours a day halted factories, farms, and businesses across the country. Our clients want to become more self-sufficient and less dependent on increasingly unreliable rainfall.

In addition to installation, we want to build new technologies and possibilities for connecting to the grid. This will make it cheaper, easier, and faster in Ecuador and other countries facing weather-related risk.

WHY WE'RE IN CHINA

China is leading the world in the design and buildout of the energy transition. We're here to:

- **See what's coming.** We want to see the products, factories, and projects that will shape the next decade of solar and storage.
- **Find partners.** We're looking for manufacturers, tech companies, and suppliers who will work with us in Latin America.
- **Learn from builders.** We want to talk with founders and operators who have taken new products and projects from an idea to real scale.
- **Get inspired.** We want to help accelerate the energy transition with innovative ideas — and that means coming to the place where a brighter future is being built.

FOUNDING LEADERSHIP



Kyle Woolard
USA

Kyle is co-founder of Kingdom Sun, a solar innovation engine exploring the marriage between solar and natural timbers. He has also worked at Learnwable, a climate tech company.



Diego Pienknagura
ECUADOR

Diego is a builder of tech who currently serves as Executive Vice President of Strategy & Business Operations at Inspectorio, a global supply chain tech company.



MAYU

为不可预测性增加的电网提供太阳能和储能解决方案。

美国 • 厄瓜多尔

我们是谁

Mayu 是一家总部位于美国和厄瓜多尔的太阳能公司。我们为承担不起断电损失的商业和工业客户（3-10 兆瓦）设计并安装太阳能和电池系统。

我们的项目立足于拉丁美洲，初期重点关注厄瓜多尔。由于大部分电力来自水力发电，厄瓜多尔极易受到干旱的影响。2024 年，每天长达 14 小时的轮流停电使全国各地的工厂、农场和企业陷入停顿。我们的客户希望变得更加自给自足，减少对日益不可靠的降雨的依赖。

除了安装之外，我们还希望构建新技术和接入电网的新可能。这将使厄瓜多尔和其他面临天气相关风险的国家能够以更低的成本、更简便、更快捷的方式实现目标。

我们为什么在中国

中国在能源转型的设计和建设方面领跑全球。我们来到这里是为了：

- 了解未来趋势。我们希望了解将塑造未来十年太阳能和储能发展的产品、工厂和项目。
- 寻找合作伙伴。我们正在寻找将在拉丁美洲与我们合作的制造商、科技公司和供应商。
- 向建设者学习。我们希望与那些将新产品和新项目从构思推向实际规模的创始人和运营者进行交流。
- 获取灵感。我们希望以创新的理念帮助加速能源转型——这意味着我们要来到这个正在建设更光明未来的地方。

创始领导团队



Kyle Woolard
美国

Kyle 是 Kingdom Sun 的联合创始人。Kingdom Sun 是一个探索太阳能与天然木材结合的太阳能创新引擎。他此前还曾在气候科技公司 Learnwable 工作过。



Diego Pienknagura
厄瓜多尔

Diego 是一位科技建设者，目前担任全球供应链科技公司 Inspectorio 的战略与业务运营执行副总裁。